



PURCHASING DEPARTMENT

441 Canton Highway
Phone: 770-781-6603

Cumming, GA 30040
Fax: 770-888-0222

June 17, 2020

Ms. Mary Maddox
The School Box, Inc.
1257 Kennestone Circle, Ste. A
Marietta, GA 30066

Dear Ms. Maddox:

This is to advise you that your company has been awarded a contract from our recent **Bid # B20-08, Classroom & Art Supplies Catalog**.

This award is in accordance with the pricing, terms and conditions of the contract and with your discount remaining firm from **July 1, 2020** through **June 30, 2021**. This contract allows for a renewal if agreeable to both parties. This award letter is not an official order.

It is your responsibility to provide new catalogs to each school by July 1, 2020 and prior to any catalog update. Each school should receive two catalogs, one addressed to the Bookkeeper and the other addressed to Faculty. In addition, one copy each should be sent to: Trey Tryan, Purchasing Coordinator at 441 Canton Highway, Cumming GA 30040.

Please send catalogs as soon as possible to allow schools to begin ordering July 1, 2020.

If you have any questions about this award, please contact Trey Tryan at 770-781-6603 or ttryan@forsyth.k12.ga.us. We appreciate your interest in the Forsyth County School System and your participation in our bidding process.

Sincerely:

Brad Richardson
Director of Procurement Services

Attachments:
Discount Details

FORSYTH COUNTY SCHOOL SYSTEM
Purchasing Department

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3.0 CATALOG DISCOUNT

Percentage Catalog Discount: 15 %

Bid Id# B20-18

Exclusions: Sale items do not receive any further discount

Catalog #	Begin Date	End Date
	July 1, 2020	June 30, 2021

Please list below if discounts vary per grouping

Please provide specific details pertaining to pricing and discounts

Terms: Net 30
Free shipping on orders over \$59
\$9.95 shipping on orders under \$59
Free shipping on furniture & carpets



Quality Learning and Superior Performance for All

PURCHASING DEPARTMENT

441 Canton Highway
Phone: 770-781-6603

Cumming, GA 30040
Fax: 770-888-0222

June 17, 2020

Mr. Alex Gianacoplos
New Precision Technology, LLC
98 Fort Path Road, Ste. B
Madison, CT 06443

Dear Mr. Gianacoplos:

This is to advise you that your company has been awarded a contract from our recent **Bid # B20-08, Classroom & Art Supplies Catalog**.

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Sincerely:

Brad Richardson
Director of Procurement Services

Attachments:
Discount Details

FORSYTH COUNTY SCHOOL SYSTEM

9

Purchasing Department

3.0 CATALOG DISCOUNT

Percentage Catalog Discount: 10 %

Bid Id# B20-08

Exclusions: N/A

Catalog #	Begin Date	End Date
Spring 2020	5/14/20	5/14/21

Please list below if discounts vary per grouping

Please provide specific details pertaining to pricing and discounts

10% off discount per item per order. Free shipping & handling with each order.



Quality Learning and Superior Performance for All

PURCHASING DEPARTMENT

441 Canton Highway
Phone: 770-781-6603

Cumming, GA 30040
Fax: 770-888-0222

June 17, 2020

Mr. David Fricke
School Specialty, Inc.
W6316 Design Drive
Greenville, WI 54942

Dear Mr. Fricke:

This is to advise you that your company has been awarded a contract from our recent **Bid # B20-08, Classroom & Art Supplies Catalog**.

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Sincerely:

Brad Richardson
Director of Procurement Services

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Discount Details

FORSYTH COUNTY SCHOOL SYSTEM

9

Purchasing Department

3.0 CATALOG DISCOUNT

Percentage Catalog Discount: 35 %

Bid Id# B20-08 Classroom & Art Supplies

Exclusions: See attached Catalog Discount letter for exceptions.

Catalog #	Begin Date	End Date
2020 Arts & Crafts Catalog	July 1, 2020	June 30, 2021

Please list below if discounts vary per grouping

Please provide specific details pertaining to pricing and discounts



May 8, 2020

**Forsyth County School System
Attn: Purchasing Department
441 Canton Hwy
Cumming, GA 30040**

Account # 245040

Bid Number: B20-08, Classroom & Art Supplies Catalog Discount

School Specialty, Inc. is proud to offer a wide assortment of items including our Frey, CPO and Delta brands. This expanded product offering ensures that all educator needs are satisfied by our wide selection of categories.

All discounts apply to the current year catalogs which are located on the School Specialty website at: <http://catalogs.schoolspecialty.com>. If you have not received your catalog, you can request a copy on the site as well.

*All catalogs may contain a limited number of items that are listed as "Net Price" and not eligible for any discounts. These items are indicated by an "N" prefix in the item number. Also excluded is any catalog that bears notation: no other discounts apply.

Exclusions: No discount on SSI, Delta, CPO, FOSS or Frey Scientific Exclusive Products with a prefix of "N" or "LN". Discount does not apply to any other School Specialty Catalogs, Flyers, or customized products.

Contract Period:

Valid from July 1, 2020 through June 30, 2021 with the right to renew for two (2) additional one-year periods. Pricing for contract period effective upon notification of award referencing our Bid # 7791989968 to bidwestnotices@schoolspecialty.com.

Please see the attached documents for details regarding our catalog discount and freight term offer. If there are questions, please reference our contact information sheet for a list of contract personnel.

Sincerely,

Kim Buntin
Senior Contract Coordinator



**School Specialty, Inc. Catalog Discount Pricing Offer for
Bid Number: B20-08, Classroom & Art Supplies**

School Specialty, Inc. is pleased to offer the following catalog discount by product category and freight terms. The percentage listed is a discount off the current catalog list price (list prices are subject to change). Please visit our website at www.schoolspecialty.com and log on to view your contracted pricing.

Art Supplies	35%
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Standard Freight Terms (subject to change):

Ship to Location	Item Prefix	Shipping Charge
48 States-Parcel Orders	5	\$5 Minimum or 12% charge based on NET subtotal
48 States-Parcel Orders	9	\$9.95 minimum or free over \$49 based on NET subtotal
48 States-Non-Parcel Orders	6	Free Shipping

****Live specimens (prefix L) and hazardous materials (prefix H) may incur additional charges.
Please refer to www.schoolspecialty.com for more information.**



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441 Canton Highway
Phone: 770-781-6603

Cumming, GA 30040
Fax: 770-888-0222

June 17, 2020

Ms. Amy Eakins
National School Products
1523 Old Niles Ferry Rd.
Marryville, TN 37803

Dear Ms. Eakins:

This is to advise you that your company has been awarded a contract from our recent **Bid # B20-08, Classroom & Art Supplies Catalog**.

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Please send catalogs as soon as possible to allow schools to begin ordering July 1, 2020.

If you have any questions about this award, please contact Trey Tryan at 770-781-6603 or ttryan@forsyth.k12.ga.us. We appreciate your interest in the Forsyth County School System and your participation in our bidding process.

Sincerely:

Brad Richardson
Director of Procurement Services

Attachments:
Discount Details

FORSYTH COUNTY SCHOOL SYSTEM

9

Purchasing Department

3.0 CATALOG DISCOUNT

Percentage Catalog Discount: 0-10 %

Bid Id# B20-08

Exclusions: _____

Catalog #	Begin Date	End Date
CLASSROOM RESOURCES 2-12	2020	2021
ENGLISH/SPANISH PK-8 CLASSROOM RESOURCES	2020	2022

Please list below if discounts vary per grouping

Please provide specific details pertaining to pricing and discounts

NO DISCOUNT UNDER \$500
5% DISCOUNT FOR ORDERS FROM \$500-\$1,000
10% DISCOUNT FOR ORDERS OVER \$1,000
15% FREIGHT WAIVED FOR ALL ORDERS EXCEPT CARPETS/FURNITURE/BOOKSHELVES



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441 Canton Highway
Phone: 770-781-6603

Cumming, GA 30040
Fax: 770-888-0222

June 17, 2020

Ms. Michelle Au
Nasco Education, LLC
901 Janesville Ave.
Fort Atkinson, WI 53538

Dear Ms. Au:

This is to advise you that your company has been awarded a contract from our recent **Bid # B20-08, Classroom & Art Supplies Catalog**.

This award is in accordance with the pricing, terms and conditions of the contract and with your discount remaining firm from **July 1, 2020** through **June 30, 2021**. This contract allows for a renewal if agreeable to both parties. This award letter is not an official order.

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Please send catalogs as soon as possible to allow schools to begin ordering July 1, 2020.

If you have any questions about this award, please contact Trey Tryan at 770-781-6603 or ttryan@forsyth.k12.ga.us. We appreciate your interest in the Forsyth County School System and your participation in our bidding process.

Sincerely:

Brad Richardson
Director of Procurement Services

Attachments:
Discount Details

FORSYTH COUNTY SCHOOL SYSTEM

9

Purchasing Department

3.0 CATALOG DISCOUNT

Percentage Catalog Discount: 10-20 %

Bid Id# B20-08

Exclusions: Please see attached for terms & exclusions

Catalog #	Begin Date	End Date
Please see attached		

Please list below if discounts vary per grouping

Please see attached

Please provide specific details pertaining to pricing and discounts

Please see attached



901 Janesville Avenue, Fort Atkinson, WI 53538-0901

Catalog Discount For:

Forsyth County Schools
B20-08 Classroom & Art Supplies Catalog

Nasco Quote Number: 51972

Valid: 7/1/2020 – 6/30/2021

Nasco Catalogs:

Art Education
PreK-5 Education
Math
Science
Family & Consumer Sciences
Physical & Health Education
Agricultural Education

Discount Off Unit Price:

20%
15%
15%
15%
15%
15%
10%

\$99.00 minimum order requirement after discount is applied to receive free shipping*

TERMS: Net 30 days, with approved credit

DELIVERY: Approximately 5-7 business days upon receipt of order

FREE SHIPPING: Nasco pays ground shipping to school facilities except for live material ("LM" prefix), or items with a truck logo (🚚). Truck shipments are dock delivery, Call 1-800-558-9595 for answers to your shipping questions.

PLEASE NOTE:

- An additional small order handling fee will be applied to orders less than \$50.00.
- A hazardous material surcharge will be added to items with a black diamond (◆) or D.O.T. symbol.
- Discounts are off current unit price. Qualifying orders will automatically receive the quantity price if lower than the discounted unit price.
- Discounts not valid with any other coupons, offers, sale flyers, or website promotions.
- Ready-or-Not Tot® and accessories, STEM 101 Kits, NICERC Kits, *Xenopus* frogs, live material coupon cards, ALEX mannequins and accessories, and items with an "NA", "NZ" or "KI" prefix are not discounted.
- For live material order requirements, please visit <https://www.enasco.com/shipping#live-material>.
- Catalogs are mailed annually to teachers upon publication, or visit us at www.eNasco.com to browse our complete product offering.
- For instructions on how to use your quote online, please visit <https://www.enasco.com/how-to-use-my-quote-number>
- All other catalog terms apply.
- Please include quote number on all orders.

Visit our website at www.eNasco.com/K-CareerSolutions for College & Career Readiness solutions, including CTE, STEM, STEAM and SEL options.

Michelle Au, Contract Sales Supervisor

*Hawaii and Alaska not included. Please call 1-800-558-9595 for shipping rates.



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441 Canton Highway
Phone: 770-781-6603

Cumming, GA 30040
Fax: 770-888-0222

June 17, 2020

Mr. Rafael Muro
Lakeshore Learning Materials
2695 E. Dominguez St.
Carson, CA 90895

Dear Mr. Muro:

This is to advise you that your company has been awarded a contract from our recent **Bid # B20-08, Classroom & Art Supplies Catalog**.

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Please send catalogs as soon as possible to allow schools to begin ordering July 1, 2020.

If you have any questions about this award, please contact Trey Tryan at 770-781-6603 or ttryan@forsyth.k12.ga.us. We appreciate your interest in the Forsyth County School System and your participation in our bidding process.

Sincerely:

Brad Richardson
Director of Procurement Services

Attachments:
Discount Details

FORSYTH COUNTY SCHOOL SYSTEM
Purchasing Department

9

3.0 CATALOG DISCOUNT

Percentage Catalog Discount: 5 %

Bid Id# B20-08

Exclusions: Discount does not apply to sale items

Catalog #	Begin Date	End Date
Lakeshore Elem	2/1/2020	1/31/2021
Lakeshore	1/15/2020	1/15/2021

Please list below if discounts vary per grouping

Discount does not vary across groupings

Please provide specific details pertaining to pricing and discounts

Please reference "Per Bid #B20-08" on all POs



2695 E. Dominguez St. • Carson, CA 90895 • (800) 421-5354 • Fax (310) 537-7990
www.LakeshoreLearning.com

May 6, 2020

Forsyth County School System
Attn: Brad Richardson, Director of Procurement Services
441 Canton Hwy.
Cumming, GA 30040

RE: Bid B20-08 – Classroom & Art Supplies Catalog

Dear Mr. Richardson and Forsyth County School System Staff,

Thank you for providing Lakeshore Learning Materials the opportunity to respond to **Bid B20-08 – Classroom & Art Supplies Catalog**. Lakeshore is dedicated to creating innovative educational materials and furniture that spark young imaginations, instill a sense of wonder, and foster a lifelong love of learning. With materials, furniture, and environments for infants, toddlers, and children through the 8th grade, we help children reach developmental milestones and achieve educational goals—while still having fun!

Offer

Lakeshore is pleased to present the following offer to Forsyth County School System:

- 5% discount on all non-sale items from Lakeshore's catalogs, website (www.LakeshoreLearning.com), and retail stores (see attached Store List for locations).
- FREE shipping on all orders in the contiguous U.S.

Please reference "Per Bid #B20-08" on all purchase orders to receive these terms.

Below are additional advantages of working with Lakeshore:

- Unconditional lifetime warranty on all furniture lines, tables, chairs and cots!
- With 99% of our items in stock at all times, there are virtually no back orders.
- We stock all items at our warehouse, so there is never any drop-shipping from the manufacturer.
- You will receive your materials in 7–10 working days from the day we receive your order. Guaranteed!
- You will only receive one invoice for your entire order, eliminating time-consuming paperwork.
- We offer thousands of exclusive products, many of them created by our on-site product developers.
- Products are all classroom-tested/designed specifically to meet the needs of teachers and children.
- To expedite the setup of new equipment, we will pack/label your order according to the room or learning activity.

- Lakeshore maintains the same strict standards that first made us great! Every product we make is distinguished by its quality, safety, educational merit and play value. And naturally, every Lakeshore product is backed by our ironclad guarantee: If you are unhappy with any item for any reason, you may return it for a full refund or exchange...no questions asked!

Should you have any questions, please feel free to contact Ivan Bennette at (470) 409-3062 or ibennette@lakeshorelearning.com.

Thank you in advance for giving Lakeshore Learning Materials the opportunity to serve you. We look forward to doing business with you!

Sincerely,

A handwritten signature in black ink, appearing to read 'Rafael Muro', with a stylized, flowing script.

Rafael Muro
Bid Supervisor
Lakeshore Learning Materials

June 17, 2020

Ms. Elizabeth Patterson
Kaplan Early Learning Co.
1310 Lewisville-Clemmons Rd.
Lewisville, NC 27023

Dear Ms. Patterson:

This is to advise you that your company has been awarded a contract from our recent **Bid # B20-08, Classroom & Art Supplies Catalog**.

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Sincerely:



Brad Richardson
Director of Procurement Services

Attachments:
Discount Details

FORSYTH COUNTY SCHOOL SYSTEM

9

Purchasing Department

3.0 CATALOG DISCOUNT

Percentage Catalog Discount: 5 %

Bid Id# B20-08/Classroom & Art Supplies Catalog

Exclusions: Discount applied to current catalog pricing in effect at time of order. Some exclusions apply - See enclosed
"Exclusions From Our Offer" statement.

Catalog #	Begin Date	End Date
Early Childhood Edition	January 2020	December 2020
2020-2021 Kaplan Elementary Edition	Due to COVID-19 our current Kaplan Elementary catalog has not printed, once the new catalog is available a copy will be sent. Copy of our 2019-2020 Kaplan Elementary catalog will be submitted with bid.	

Please list below if discounts vary per grouping

Please provide specific details pertaining to pricing and discounts

Discount and free freight applied to current catalog pricing in effect at time of order. No minimum order is required
for discount and free freight. Free freight excludes Next Day Air, 2nd Day Air, and K-Truck delivery services.



Exclusions From Our Offers

Our offer is not valid with any other sales offers, bids, quotes, coupons or discounts. This offer cannot be used toward purchases of gift certificates. This offer does not apply to outdoor playground structures, parts, surfacings or services of playground. It does not apply to lofts, technology products, computers & accessories, curriculum, assessments & screening materials, "All About ECERS-R", "All About ITERS-R", professional development, Tot Tree (#96616), Gaggle Buggy (#26792), LEGO products, laminators & accessories, and sterilizers.

Shipping Exclusions: Excludes Next Day Air, 2nd Day Air, and K-Truck delivery services. Additional charges for inside delivery and lift gate assistance may apply.

Product exclusions are subject to change.

*****Please Note: If you need price quotes on playground equipment, structures, units, materials or services of playground, please call 800-334-2014 extension 6400.***



Quality Learning and Superior Performance for All

PURCHASING DEPARTMENT

441 Canton Highway
Phone: 770-781-6603

Cumming, GA 30040
Fax: 770-888-0222

June 17, 2020

Ms. Lisa McMorrow
EAI Education
118 Bauer Dr.
Oakland, NJ 07436

Ms. McMorrow:

This is to advise you that your company has been awarded a contract from our recent **Bid # B20-08, Classroom & Art Supplies Catalog**.

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Sincerely:

Brad Richardson
Director of Procurement Services

Attachments:
Discount Details

FORSYTH COUNTY SCHOOL SYSTEM
Purchasing Department

9

3.0 CATALOG DISCOUNT

Percentage Catalog Discount: _____ ^{with exceptions} **15** %

Bid Id# B20-08

Exclusions: Catalog discount does not apply to all Texas Instruments, CalcPal, Casio, Sharp, 5eBoard, Batteries, Bloxels, Brown Dog Gadgets, Circuit Scribe, Cubelets, Edison Educational, Makey Makey, Makeblock, Ozobot, Photon, PocketLab, SAM Labs, Sphero, TeacherGeek, Vernier, Wonder Workshop, carpets, furniture, drop-shipped items and select storage containers. The discount cannot be combined with any other coupons, sale prices, special offers, bids or quote pricing.

Catalog #	Begin Date	End Date	EAI PreK-12 Catalog is published in the Spring and Fall of each year. Discount applies to the current catalog pricing. Catalog pricing and exceptions are subject to change with the publication of new catalogs and new products.
EAI Education Spring 2020	January 2020	August 2020	
EAI Education Fall 2020	August 2020	January 2021	

Please list below if discounts vary per grouping

n/a

Please provide specific details pertaining to pricing and discounts

Shipping on orders over \$100 is Free; under \$100 add \$9 for shipping. ALL products from Texas Instruments, CalcPal, Casio, Sharp, Vernier, furniture, carpets, drop-shipped items and storage are not eligible for free shipping and do not apply toward the \$100 minimum order. Standard shipping rates will apply to all excluded items.

Please reference bid #B20-08 on all purchase orders to obtain the discount on eligible items.



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Cumming, GA 30040
Fax: 770-888-0222

June 17, 2020

Ms. Tamby Peterson
Blick Art Materials LLC
P O Box 1267
Galesburg, IL 61402

Dear Ms. Peterson:

This is to advise you that your company has been awarded a contract from our recent **Bid # B20-08, Classroom & Art Supplies Catalog**.

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Sincerely:

Brad Richardson
Director of Procurement Services

Attachments:
Discount Details

Blick

FORSYTH COUNTY SCHOOL SYSTEM

9

Purchasing Department

3.0 CATALOG DISCOUNT

Percentage Catalog Discount: 20 %

Bid Id# QD20000

Exclusions: *see our cover letter for all terms + exclusions

Catalog #	Begin Date	End Date
Materials for. Art Education	Jan 1 each	Dec 31 year

Please list below if discounts vary per grouping

Please provide specific details pertaining to pricing and discounts

*see our cover letter for all terms + exclusions

BLICK[®] art materials

ORIGINAL

PO Box 1267 Galesburg IL 61402-1267
Orders 800-447-8192
Contracts 800-704-7744

DickBlick.com
Fax 800-621-8293

Blick Art Materials Catalog Discount

5/5/2020

Bid Reference: B20-08 Classroom & Art Supplies Catalog

Opening Date/Time: May 14, 2020 3:00 PM

Forsyth County Schools
Director of Procurement Services
441 Canton Highway
Cumming GA 30040

Thank you for the opportunity to respond to this bid. Blick is pleased to offer a **20%** discount to your members. To ensure the discount is applied to your orders correctly, please reference discount code **QD20000** at the time of order.

Discount Terms

- Catalog **"EACH"** price less **20%**
- Valid from Blick's current *Materials for Art Education* annual catalog only (Item numbers will begin with **B** for 2020. Letters will change annually between A, B, or C)
- **Free freight on orders of \$49 or more after discount** (See below for exclusions)
- **Force Majeure Statement:** Due to potential tariff changes in 2020 and market conditions beyond Blick's control, we reserve the right to increase catalog prices on impacted products during the course of the year. Blick will make every effort to deflect cost increases to minimize the impact to our customers (Blick has not increased catalog prices mid-year in the past decade). Unfortunately, current market predictions indicate significant cost increases that Blick may not be able to fully absorb.

Discount Exclusions

- **Sale catalogs** You will receive the **lower of the sale price or catalog discount** off the "REG" price.
- **Web prices** You will receive the **lower of the web price** at the time of order **or your catalog discount** by placing the discount reference code listed above in the discount code box in your shopping cart. Note: web prices may fluctuate daily.
- **Quantity pricing** You will receive the **lower of the quantity break, for the quantity ordered, or your discount** from the "EACH" price.
- **Drop-ship items** Any item with the **letter F** in the catalog item # prefix or noted as **factory-direct** online.
- **Other** Cannot be used in conjunction with additional **coupons or other promotions**.

Free Freight Exclusions

- **Oversized or heavy weight** items (i.e. paper rolls, linoleum rolls, Master Etch or 999 presses, or any item indicating additional handling)
- 50-lb boxes of **clay** or **ANY modeling material** totaling 50-lbs or greater in weight
- **Drop-ship items** (any item with the letter **F** in the catalog item # prefix or noted as **factory-direct** online)
- When ordering sheets of paper or board larger than 18" x 24" in quantities of less than 10, a per-order handling fee applies. Paper or boards may be assorted to reach the quantity of 10.

To place an order

- Phone: **800-447-8192** Fax: **800-621-8293** Email: PurchaseOrders@dickblick.com Online: www.dickblick.com

COVID 19 Force Majeure Statement – We at Blick Art Materials anticipate our ability to fulfill our contracted commitment as a result of this proposal. However, the situation is evolving daily. We are working tirelessly to ensure inventory and delivery to the extent we are able. We are receiving news from manufacturers that there will be temporary interruptions in supply due to short-term closures of production facilities for both raw materials and finished goods. Should closures impact your orders, we will be in contact with you to discuss options at the time of order receipt. Likewise, Blick understands your needs may change as the impact to your agency is defined in the coming weeks and months. Blick is committed to partner with you during this time to the utmost of our ability.

If you require a freight quote or have questions regarding the exclusions listed above please contact me. We value this opportunity to offer our support as your art supply vendor.

Sincerely,



Tamby Peterson
Institutional Sales Supervisor
800-704-7744 x5309, contracts@dickblick.com

We accept "Future Orders". POs placed in advance are held until ship dates specified on orders (within same calendar year). No invoice obligation until delivery. Future orders can: target delivery timing, improve product availability, minimize backorders, and reduce number of invoices.



Quality Learning and Superior Performance for All

PURCHASING DEPARTMENT

441 Canton Highway
Phone: 770-781-6603

Cumming, GA 30040
Fax: 770-888-0222

June 17, 2020

Ms. Lydia Wilson
Discount School Supply
20 Ryan Ranch, Ste. 200
Monterey, CA 93940

Dear Ms. Wilson:

This is to advise you that your company has been awarded a contract from our recent **Bid # B20-08, Classroom & Art Supplies Catalog**.

This award is in accordance with the pricing, terms and conditions of the contract and with your discount remaining firm from **July 1, 2020** through **June 30, 2021**. This contract allows for a renewal if agreeable to both parties. This award letter is not an official order.

It is your responsibility to provide new catalogs to each school by July 1, 2020 and prior to any catalog update. Each school should receive two catalogs, one addressed to the Bookkeeper and the other addressed to Faculty. In addition, one copy each should be sent to: Trey Tryan, Purchasing Coordinator at 441 Canton Highway, Cumming GA 30040.

Please send catalogs as soon as possible to allow schools to begin ordering July 1, 2020.

If you have any questions about this award, please contact Trey Tryan at 770-781-6603 or ttryan@forsyth.k12.ga.us. We appreciate your interest in the Forsyth County School System and your participation in our bidding process.

Sincerely:

Brad Richardson
Director of Procurement Services

Attachments:
Discount Details

FORSYTH COUNTY SCHOOL SYSTEM
Purchasing Department

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3.0 CATALOG DISCOUNT

Percentage Catalog Discount: 20 %

Bid Id# B20-08

Exclusions: Promotionally priced items may be excluded from your standard contractual terms as mentioned above and are subject to review for special pricing. Some specialty items may be excluded from discount. This offer is not valid with any other promotion, discounts or outside the 48 contiguous United States

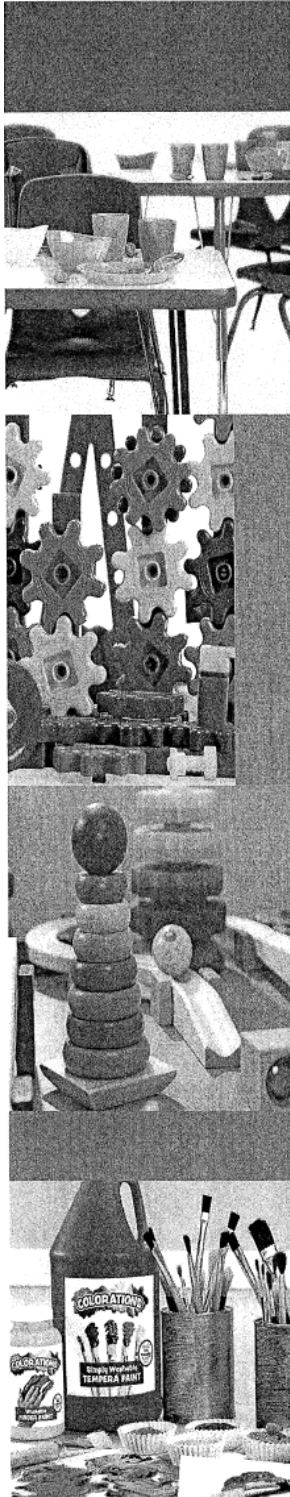
Catalog #	Begin Date	End Date
Current Catalog	April 2020	12/31/2020

Please list below if discounts vary per grouping

20% on Current Catalog Items

Please provide specific details pertaining to pricing and discounts

Discount School Supply will offer you 20% off our Current Catalog for all categories.



May 13, 2020

Forsyth County Schools
441 Canton Hwy
Cumming, GA. 30040

Dear Director of Procurement


Thank you for allowing Discount School Supply® (DSS) the opportunity to submit our proposal for Bid# Classroom & Art Supplies catalog.
Our mission is to provide teachers and parents with the BEST brands at the BEST prices with the BEST service.

DSS is a leading developer, manufacturer, distributor, and retailer of education products which are sold to childcare programs, preschools, elementary schools and families. We were founded in 1985 and we have been supplying educational products for 35 years. We are proud to offer the widest selection of the best products at the lowest possible prices, with unbeatable customer service. With a focus on preschool and childcare programs, DSS offers more than 20,000 early childhood education innovative, high quality and grade appropriate products and teaching solutions to teach, learn and grow. Our categories include Arts & Crafts, Dramatic Play, Active Play, Infant & Toddler Items, Furniture, Storage & Equipment, Math, Science, Language, Classroom office and Sanitation Supplies, Classroom Solution Kits and our line of Colorations®, a line of top-quality arts & crafts materials.

Pricing:

Discount School Supply would like to offer 20% Off the selected items in your proposal.
In addition, we will offer you 20% off the balance of our current catalog.

Shipping:

Free Freight will be offered off stock items meeting the threshold of \$99.00
After discount. If your order does not meet the \$99.00 threshold, a \$10.00 shipping fee will be charged.
Drop Ship Items that are denoted with a truck symbol  will be charged a 15% shipping fee.

Payment terms: Net 30 days.

Guarantee/ Warranty & Returns:

Discount School Supply® offers the lowest every day prices backed by a 110% Low Price Guarantee. DSS stands behind all of our products. If you are unsatisfied with any product for any reason, we are here to help and we will make it right. Our hassle-free return policy and no restocking fees make it easy for our customers to obtain a refund or exchange whenever necessary. Please contact Customer Support at 800-627-2829. Please visit our website at www.discountschoolsupply.com to view our other educational products.

Exclusions:

Promotionally priced items may be excluded from your standard contractual terms as mentioned above and are subject to review for special pricing. Some specialty items may be excluded from discount. This offer is not valid with any other promotions, discounts or outside the 48 contiguous United States.

Once again, thank you for your consideration. We look forward to hearing from you regarding this proposal. Please do not hesitate to contact me at the number below or via e-mail if you have any questions.

Sincerely,

Lydia Wilson
Lydia Wilson,
Senior Contract Manager
Discount School Supply
lwilson@discountschoolsupply.com
800-836-9515



20 Ryan Ranch Road, Suite 200
Monterey, CA 93940
DiscountSchoolSupply.com



Quality Learning and Superior Performance for All

PURCHASING DEPARTMENT

441 Canton Highway
Phone: 770-781-6603

Cumming, GA 30040
Fax: 770-888-0222

June 17, 2020

Mr. Robert Becker
Becker's School Supplies
1500 Melrose Hwy.
Pennsauken, NJ 08110

Dear Mr. Becker:

This is to advise you that your company has been awarded a contract from our recent **Bid # B20-08, Classroom & Art Supplies Catalog**.

This award is in accordance with the pricing, terms and conditions of the contract and with your discount remaining firm from **July 1, 2020** through **June 30, 2021**. This contract allows for a renewal if agreeable to both parties. This award letter is not an official order.

It is your responsibility to provide new catalogs to each school by July 1, 2020 and prior to any catalog update. Each school should receive two catalogs, one addressed to the Bookkeeper and the other addressed to Faculty. In addition, one copy each should be sent to: Trey Tryan, Purchasing Coordinator at 441 Canton Highway, Cumming GA 30040.

Please send catalogs as soon as possible to allow schools to begin ordering July 1, 2020.

If you have any questions about this award, please contact Trey Tryan at 770-781-6603 or ttryan@forsyth.k12.ga.us. We appreciate your interest in the Forsyth County School System and your participation in our bidding process.

Sincerely:

Brad Richardson
Director of Procurement Services

Attachments:
Discount Details

Becker's

FORSYTH COUNTY SCHOOL SYSTEM

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Purchasing Department

3.0 CATALOG DISCOUNT

Percentage Catalog Discount: 12 %

Bid Id# B20-08 Classroom & Arts Supplies Catalog

Exclusions: None

Catalog #	Begin Date	End Date
2020 Early Childhood Edition Catalog	1/1/2020	12/31/2020
2020 Classroom Essentials Edition Catalog	1/1/2020	12/31/2020

Please list below if discounts vary per grouping

Please provide specific details pertaining to pricing and discounts

Discount can be applied to Becker's School Supplies
2020 Early Childhood & Essentials catalogs and ShopBecker.com

Discount is taken off the REG price.



Quality Learning and Superior Performance for All

PURCHASING DEPARTMENT

441 Canton Highway
Phone: 770-781-6603

Cumming, GA 30040
Fax: 770-888-0222

June 17, 2020

Ms. Tracey Wooten
Acco Brands USA LLC
Four Corporate Drive
Lake Zurich, IL 60047

Dear Ms. Wooten:

This is to advise you that your company has been awarded a contract from our recent **Bid # B20-08, Classroom & Art Supplies Catalog**.

This award is in accordance with the pricing, terms and conditions of the contract and with your discount remaining firm from **July 1, 2020** through **June 30, 2021**. This contract allows for a renewal if agreeable to both parties. This award letter is not an official order.

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Please send catalogs as soon as possible to allow schools to begin ordering July 1, 2020.

If you have any questions about this award, please contact Trey Tryan at 770-781-6603 or ttryan@forsyth.k12.ga.us. We appreciate your interest in the Forsyth County School System and your participation in our bidding process.

Sincerely:

Brad Richardson
Director of Procurement Services

Attachments:
Discount Details

Acco

FORSYTH COUNTY SCHOOL SYSTEM

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Purchasing Department

3.0 CATALOG DISCOUNT

Percentage Catalog Discount: 40 %

Bid Id# 20-08

Exclusions:

Products excluded are any custom made/made to order items, sourced equipment, large format laminators and film, shredders, parts/service and any newly developed product. List price and items are subject to change; however discount percentage remains firm through duration of contract period

Catalog #	Begin Date	End Date
Education Catalog Bid Price List	September 2019	

Please list below if discounts vary per grouping

Please provide specific details pertaining to pricing and discounts

40% off MSRP; Prices are reviewed bi-annually. For additional quotes and inquiries, contact your account rep.

Ground/regular shipping and inside delivery are no charge on freight; however rush deliveries are subject to additional charge.

State on purchase orders if inside delivery is required.
